



**BURNERS**

**FLARES**

**THERMAL OXIDIZERS**

**VAPOR CONTROL**

**RENTALS**

**AFTERMARKET**





# ZEECO

## Power Group

## Topics to be Covered:

- Round Burners & Emissions
- Retrofit, Aftermarket & Service Capabilities
- Recent Project Highlights
- Duct Burner Capabilities
- Break for Lunch
- Physical Airflow Modeling
- Sales & Marketing Update
- Open Discussion & Feedback





# Zeeco Power Group



- Over 60 personnel
- Plainville, CT
  - Global Power Group Headquarters
  - Airflow modeling shop
- A truly global presence
  - Power office locations in 11 countries



# Zeeco Power – Combustion & Boiler Expertise



- 23 years average technical experience
- >500 years combined experience
- >850 burners installed worldwide
- We wrote the book! ...Zeeco Power engineers have:
  - Worked for the most prominent combustion companies in the industry
  - Authored the well known combustion handbooks in circulation today
  - Designed/engineered many of the low/ultra low NOx burners used throughout the industry
- Zeeco personnel have been in most of the steam/power plants across the globe





# Who is Zeeco Power?



## ➤ North America

- Plainville, CT – Zeeco Power Group Headquarters
  - John Guarco – Dir. of Power Group
  - Tim Welch – Aftermarket & Service Mgr.
  - Dennis Garcia – Sr. Applications Engineer
- Broken Arrow, OK – Zeeco Corporate Headquarters
  - Eric Pratchard – General Mgr. Process & Duct Burners
- Sarasota, FL
  - Rich Pazik – Dir. of Power Sales
- Atlanta, GA
  - Bob Langstine – Eastern US/Canada RSM
- San Francisco, CA
  - Rob Schmitz – Western US/Canada RSM
  - Rick Fiorenza – Duct Burner Sales Mgr.
  - Michael Gamburg – Eastern Europe/Russia Sales Mgr.

## ➤ Latin America

- Sao Paulo, Brazil – Zeeco Power Office
  - Dirceu Cortes – General Mgr.
  - Marcus Correa – Latin America RSM
- Mexico City, Mexico – Zeeco-Therme
  - Oscar Lopez – Business Development Mgr.

## ➤ Europe

- Stamford, UK – Zeeco Power Office
  - Nigel Palfreeman – Managing Dr.
  - Aaron Larking – Technical Sales Mgr.

## ➤ Middle East

- Saudi Arabia – Zeeco Power Office
  - Devdas Menon – Power Sales Dir.

# Who is Zeeco Power?



## ➤ China

- Shanghai – Zeeco Power Office
  - Judy Wang – General Mgr.
  - Kevin Zhang – Sales Mgr.

## ➤ South Korea

- Seoul – Zeeco Power Office
  - BW Choi – President
  - JT Lee – Sales Dir.
  - YH Park – Project Mgr.

## ➤ India

- Mumbai – Zeeco Power Office
  - Sanjeev Chipalkatti – Managing Dir.
  - Anand Sutaria – Sr. Sales Mgr.

## ➤ Southeast Asia

- Singapore – Zeeco Power Office
  - Anand Gokhale – Business Development Mgr.
- Jakarta, Indonesia
  - Arnof Adisurya – Sales Mgr.

## ➤ Australia

- Sydney
  - Liz Mattiuzzo – Business Development Mgr.

# **GO**

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